

GATE ELEMENT	EXPLANATION
Deliverables	These are the results of the work in the previous stage, and as part of the current stage-gate-model, there are specified requirements for the content.
Criteria	These originate from the project itself, as progress is compared to the original business case (business plan, project plan) – the criteria can arise from the current stage gate model or be introduced along the way. For example, competitors may have overtaken the project, so it is no longer meaningful to continue.
Outputs	<p>These are the result of the gate meeting. The purpose is to provide the project manager with a clear decision. In principle there are four options:</p> <ul style="list-style-type: none"> <li>• Go – go ahead, everything is fine!</li> <li>• Kill – the project discontinues!</li> <li>• Hold – we stop and consider/wait!</li> <li>• Recycle – do it over!</li> </ul>

FIGURE 1.26  
Explanation of the elements in the gate.